

6M-2026 RESULTS

CONFERENCE CALL
AUGUST 20, 2026

Martin Jacobsson, CEO
Magnus Blomberg, Acting CFO

Fasadgruppen 

HIGHLIGHTS

SECOND QUARTER 2026

- Organic order backlog increased by 6.6%
 - Driven mainly by our units in Norway, Finland and the UK
- Broadly flat organic growth (-0.5%)
- Q2 adjusted EBITA 107.5 MSEK (132.2), margin 7.6% (9.2%)
- New acquisition in Finland: ProRakenne, a roofing specialist for mainly industrial customers and data centers



HIGHLIGHTS

SECOND QUARTER 2026, LTM

Net Sales, MSEK

5,243.3 (5,185.8)

Adjusted EBITA, MSEK

351.3 (389.7)

Cash flow from operating activities, MSEK

431.9 (459.9)

Order Backlog, MSEK

4,479.3 (4,259.1)

Adjusted EBITA-margin, %

6.7 (7.5)

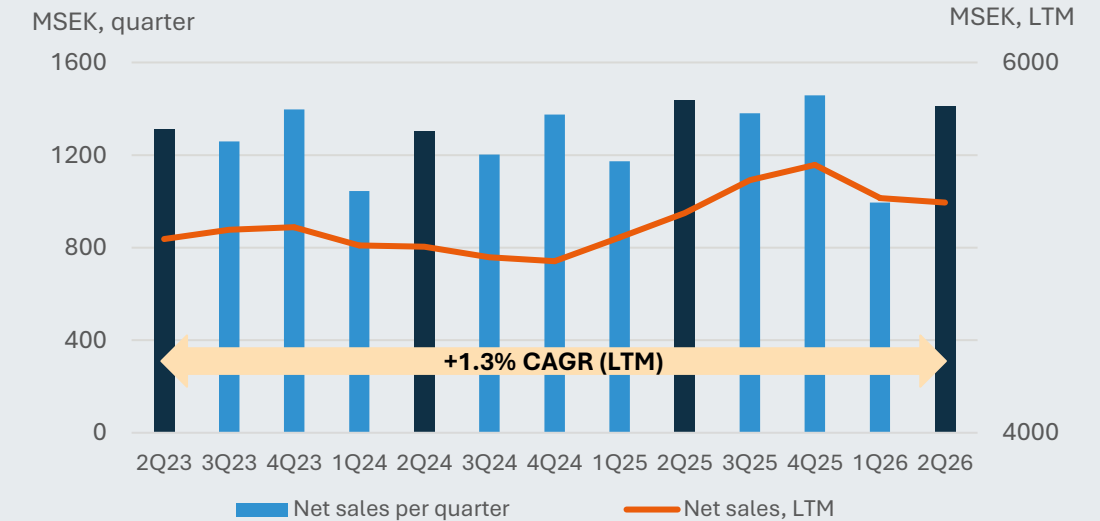
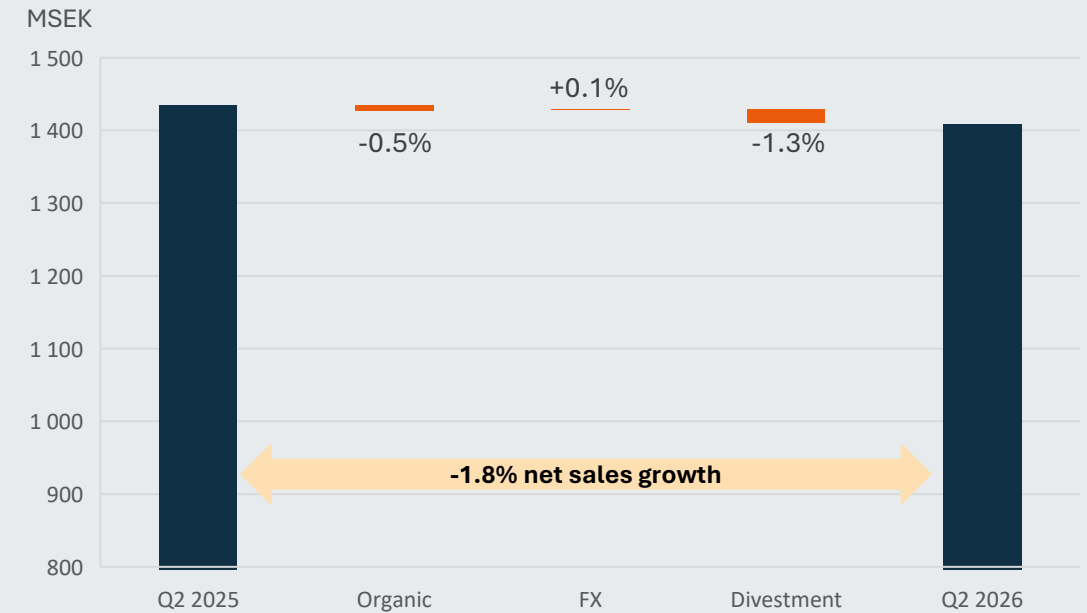
Cash conversion, %

97.7 (99.0)

NET SALES

SECOND QUARTER 2026

- Total net sales decreased by -1.8% to 1,409.5 MSEK (1,434.7)
- -0.5% organic growth
- -1.3% divestment of Alnova (Specialist Solutions)
- Total Solutions sales decreased by -2.2% to 706.7 MSEK (722.8)
- Specialist Solutions sales increased by 0.9% to 554.7 MSEK (549.9)
- Clear Line sales decreased by -8.6% to 148.1 MSEK (162.1)

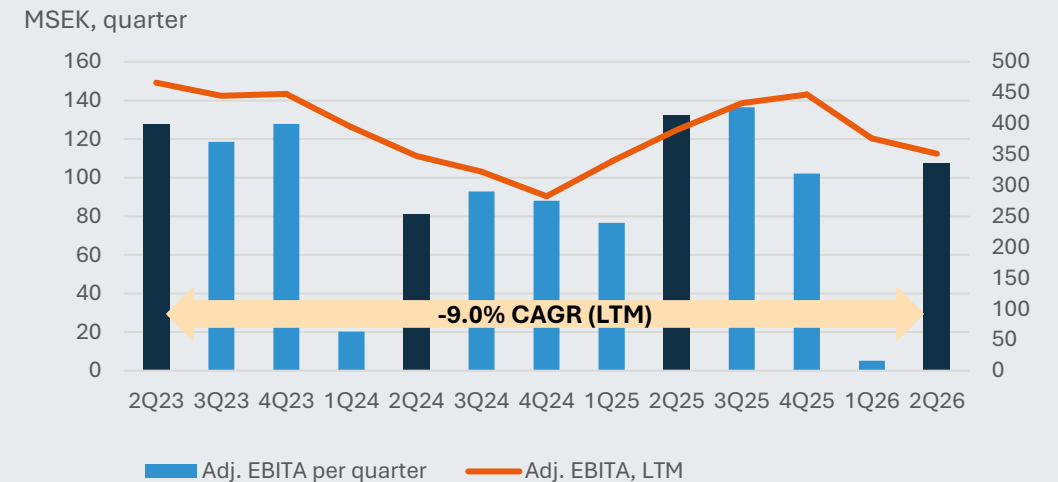


ADJUSTED EBITA

SECOND QUARTER 2026

- Adj. EBITA of 107.5 MSEK (132.2), margin at 7.6% (9.2%)
- Total Solutions adj. EBITA of 23.2 MSEK (47.9), margin of 3.3% (6.6%)
 - Margin decline concentrated in a limited number of Norwegian units; improvement actions ongoing
- Specialist Solutions adj. EBITA of 51.2 MSEK (51.5), margin of 9.2% (9.4%)
- Clear Line adj. EBITA of 55.8 MSEK (47.6), margin of 37.7% (29.4%)
- Total adjustments of 2.2 MSEK (11.2) that solely related to contingent consideration adjustments

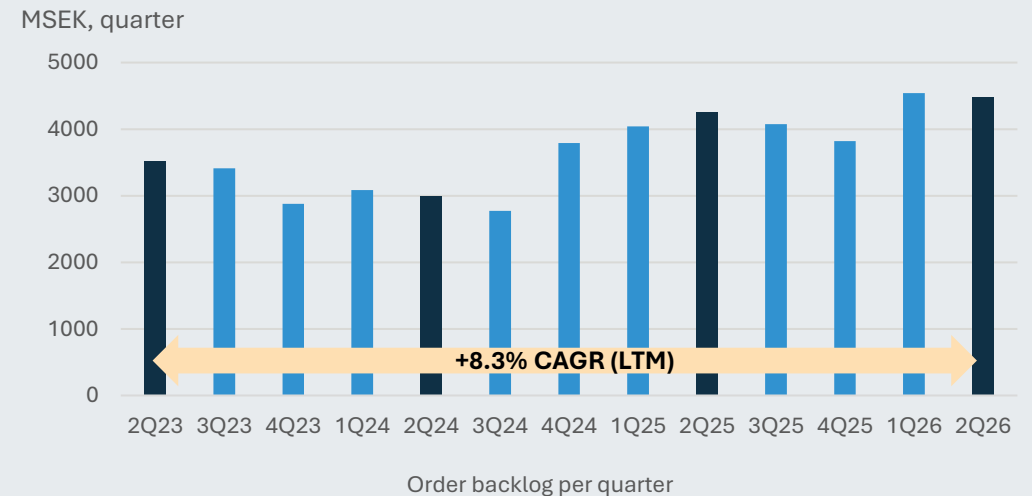
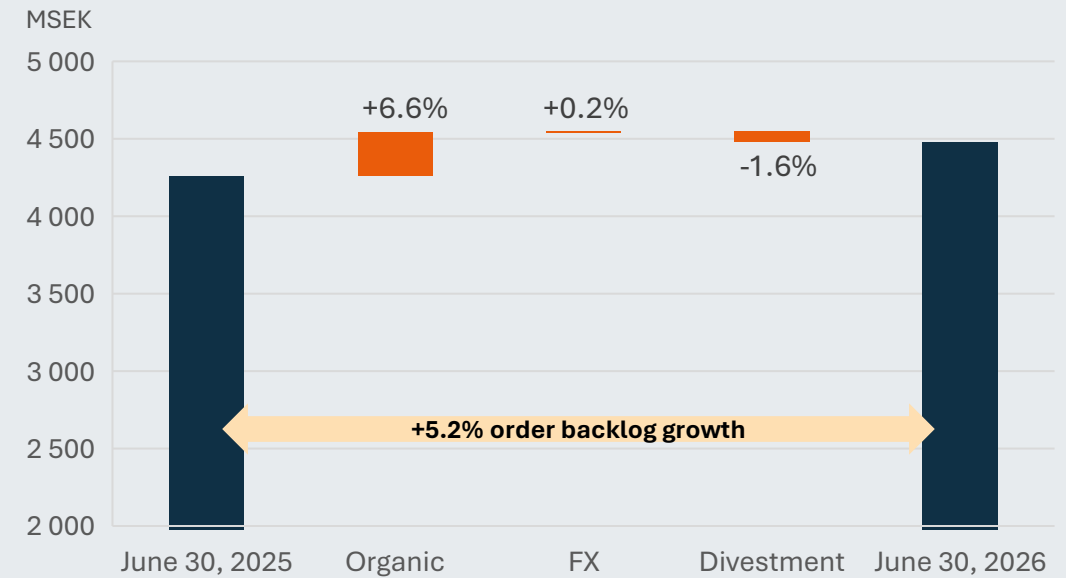
	2026	2025		2026	2025
SEK million	Q2	Q2	Δ	12m	Jan-Dec
Adjusted EBITA	107.5	132.2	-18.7%	351.3	447.4
Adj. EBITA margin	7.6%	9.2%		6.7%	8.2%



ORDER BACKLOG

SECOND QUARTER 2026

- Order backlog increased by 5.2% to 4.5 bn SEK (4.3)
- Organic order backlog increased by 6.6% YoY
 - Organic growth in Norway, Finland and UK
- 1.6% Divestment of Alnova (Specialist Solutions)
- Total Solutions order backlog increased by 0.3% to 1,892.0 MSEK (1,886.2)
- Specialist Solutions order backlog increased by 10.5% to 1,254.0 MSEK (1,135.3)
- Clear Line order backlog increased by 7.7% to 1,333.3 MSEK (1,237.6)

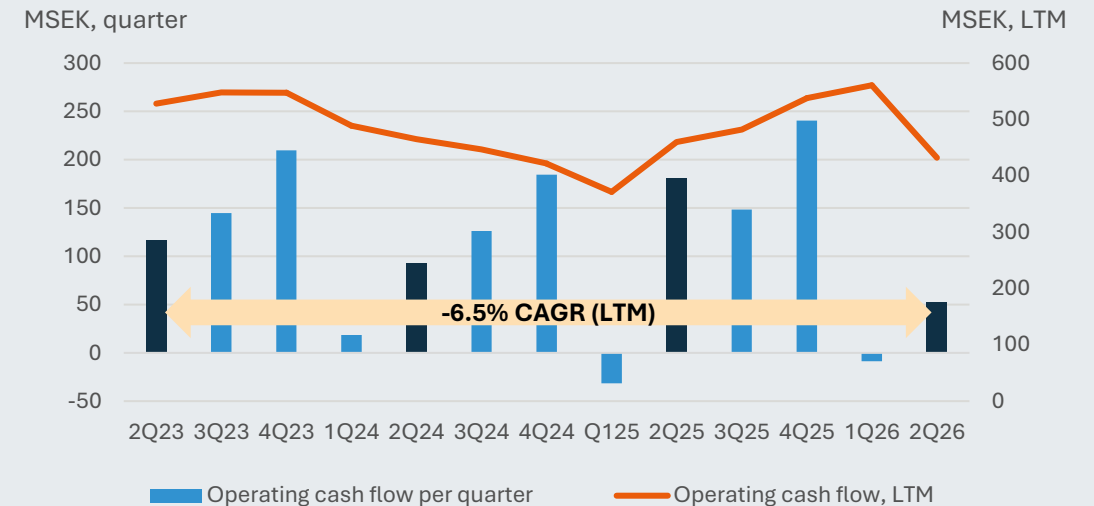


CASH FLOW

SECOND QUARTER 2026

- Weaker cash flow following a delayed start of projects
- In line with the expected pattern from a slow start
- 97.7% cash conversion on a rolling 12 months basis

	2026	2025		2026	2025	
SEK million	Q2	Q2	Δ	12m	12m	Δ
Operating cash flow	51.9	180.7	-71.3%	431.9	459.9	-6.1%
Δ Working capital	-69.6	61.3		87.3	90.3	
Cash conversion	37.7%	115.9%		97.7%	99.0%	

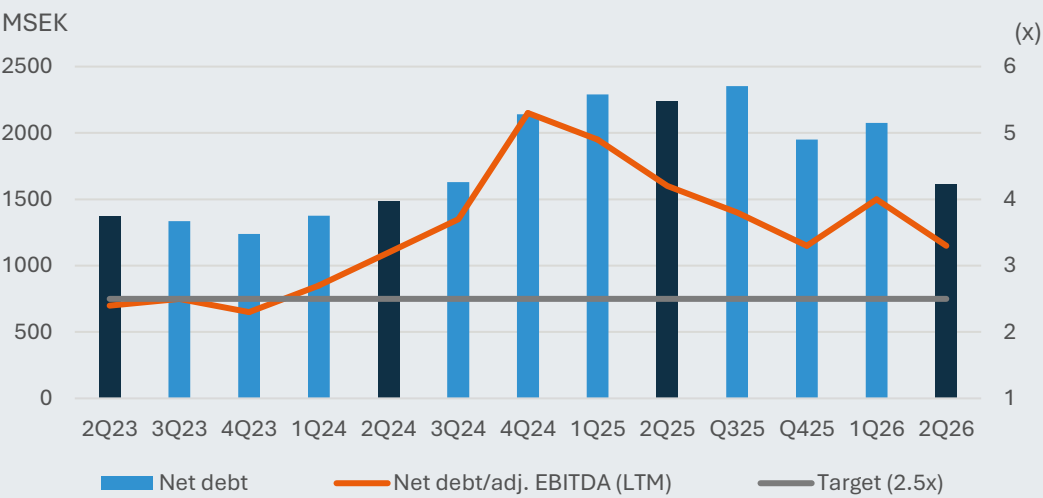


FINANCIAL CAPACITY & NET DEBT

SECOND QUARTER 2026

- Declining Net debt / adjusted EBITDA
- Average interest rate January-June 2026: ~5.7% (~5.7%)
- Fixed interest period of 1-3 months

SEK million	June 30, 2026	June 30, 2025
Interest-bearing debt	1,856.5	2,463.3
Lease liabilities (+)	183.3	250.8
Cash and cash equivalents (-)	422.9	476.4
Total interest-bearing net debt	1,616.9	2,237.7
Net debt / adjusted EBITDA (x)	3.3x	4.2x



ACQUISITION OF PRORAKENNE

A strategic acquisition strengthening our market position

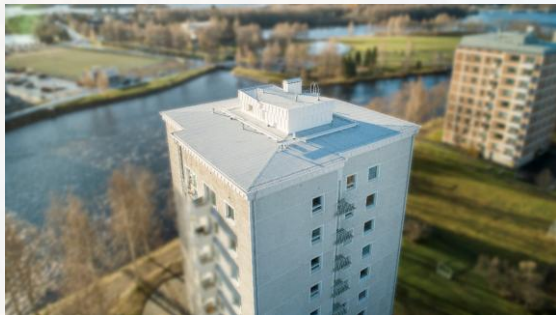
- **ProRakenne (Oulu) acquired through our Finnish subsidiary Rovakate**
 - Roofing contracting services — revenue 2025: 57 MSEK, 30 employees
 - Rovakate: building envelope solutions for mainly industrial customers, revenue LTM Q2 2026: 282 (225) MSEK
- **Financed through existing cash; limited net change in Group cash**
 - Part of consideration settled via a long-term co-ownership instrument in Rovakate, aligning incentives
- **A natural next step**
 - Long-standing collaboration and shared values; two well-established players in the industrial segment
 - Growing industrial-customer demand for a partner capable of full-scale international project delivery
- **Stronger market position — broader product portfolio, long-term customer contracts**

ACQUISITION OF PRORAKENNE

A strategic acquisition strengthening our market position

- Broad-based service provider

Example projects



- Tenant-owner association
 - Roof area: 400 m²
 - Project turnover: 2 MSEK
 - Project length: 3 months



- Governmental building
 - Roof area: 2,750 m²
 - Project turnover: 6 MSEK
 - Project length: 4 months



- Large-scale industrial customer
 - Roof area: 39,000 m²
 - Project turnover: 47 MSEK
 - Project length: 24 months



- Data centers
 - Roof area: 45,000 m²
 - Project turnover: 34 MSEK
 - Project length: 32 months

CONCLUDING REMARKS

Q2 2026 – GROWING ORDER BOOK

- Stronger order backlog
- Gradual recovery during the second quarter
- Continued focus on profitability improvements
- Acquired the roofing contractor ProRakenne in Oulu via our Finnish subsidiary Rovakate
 - Increased exposure to industrial buildings and data centers

Q&A

PRESENTATION MATERIAL IS AVAILABLE AT
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