

Q1 2026 RESULTS

CONFERENCE CALL MAY 21, 2026

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Fasadgruppen 

HIGHLIGHTS

FIRST QUARTER 2026

- Cold Q1 across the Nordics and continued regulatory delays in the UK
- Q1 adjusted EBITA 5.1 MSEK (76.6), margin 0.5% (6.5%)
- Organic order backlog increased by 14.5%
 - Mainly driven by UK and Norway
- Successfully completed rights issue of approximately SEK 488m net proceeds



HIGHLIGHTS

FIRST QUARTER 2026, LTM

Net Sales, MSEK

5,269 (5,055)

Order Backlog, MSEK

4,540 (4,040)

Adjusted EBITA, MSEK

376 (339)

Adjusted EBITA-margin, %

7.1 (6.7)

Cash flow from operating activities, MSEK

561 (371)

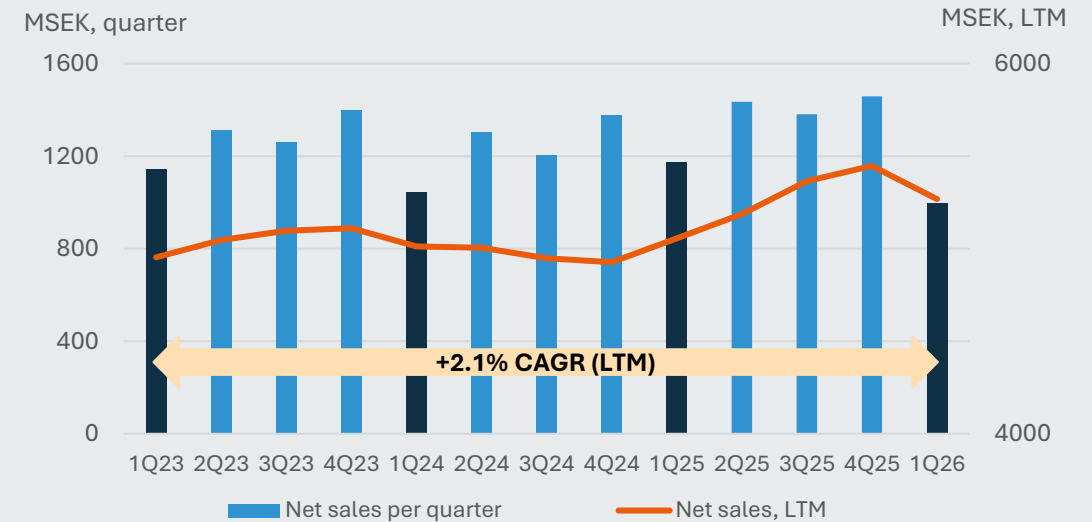
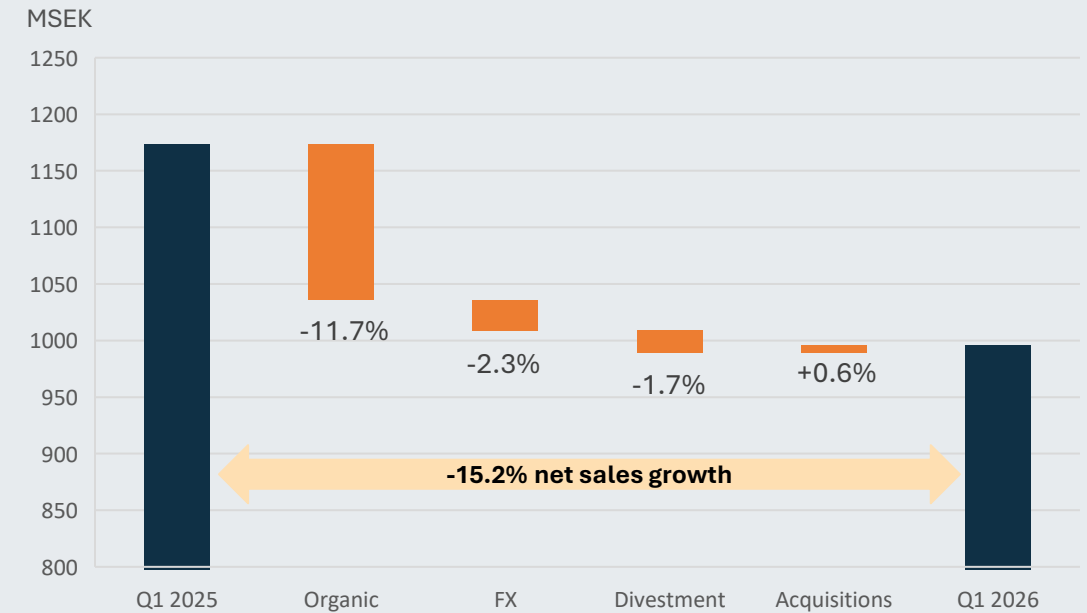
Cash conversion, %

122 (89)

NET SALES

FIRST QUARTER 2026

- Total sales of 994 MSEK (1 173), decreased by -15.2%
- -11.7% organic growth
- Cold Q1 across the Nordics and continued regulatory delays in the UK (BSR)
- Total Solutions sales decreased by -9.5% to 519.3 MSEK (574.2)
- Specialist Solutions sales decreased by -15.0% to 360.9 MSEK (424.8)
- Clear Line sales decreased by -34.1% to 114.7 MSEK (174.2)

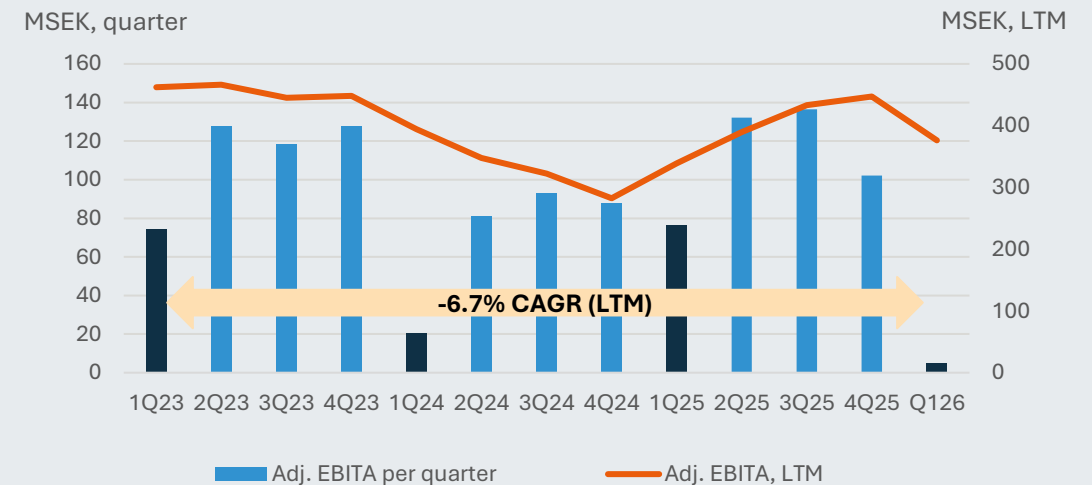


ADJUSTED EBITA

FIRST QUARTER 2026

- Adj. EBITA of 5.1 MSEK (76.6), margin at 0.5% (6.5%)
- Total Solutions adj. EBITA of -3.7 MSEK (20.9), margin of -0.7% (3.6%)
- Specialist Solutions adj. EBITA of -3.6 MSEK (14.6), margin of -1.0% (3.4%)
- Clear Line adj. EBITA of 34.2 MSEK (61.2), margin of 29.8% (35.1%)
- Total adjustments of 9.8 MSEK

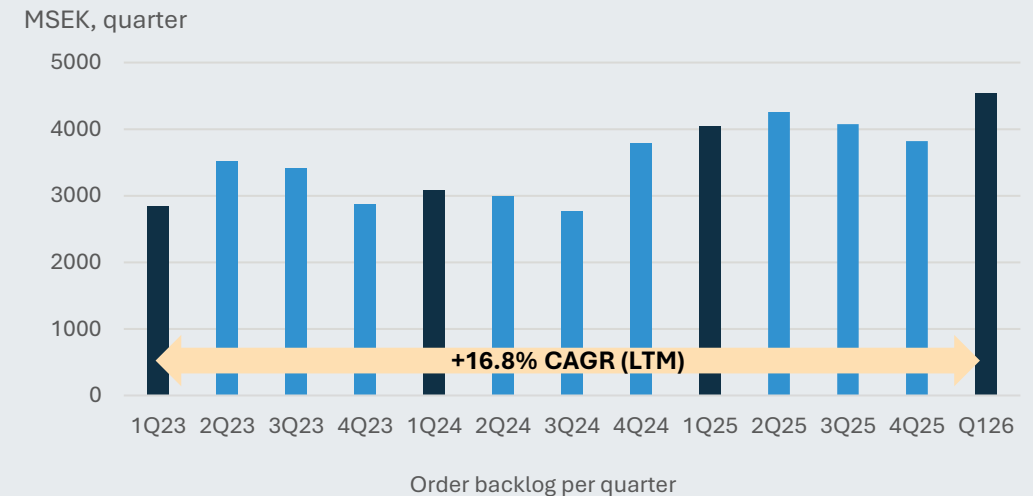
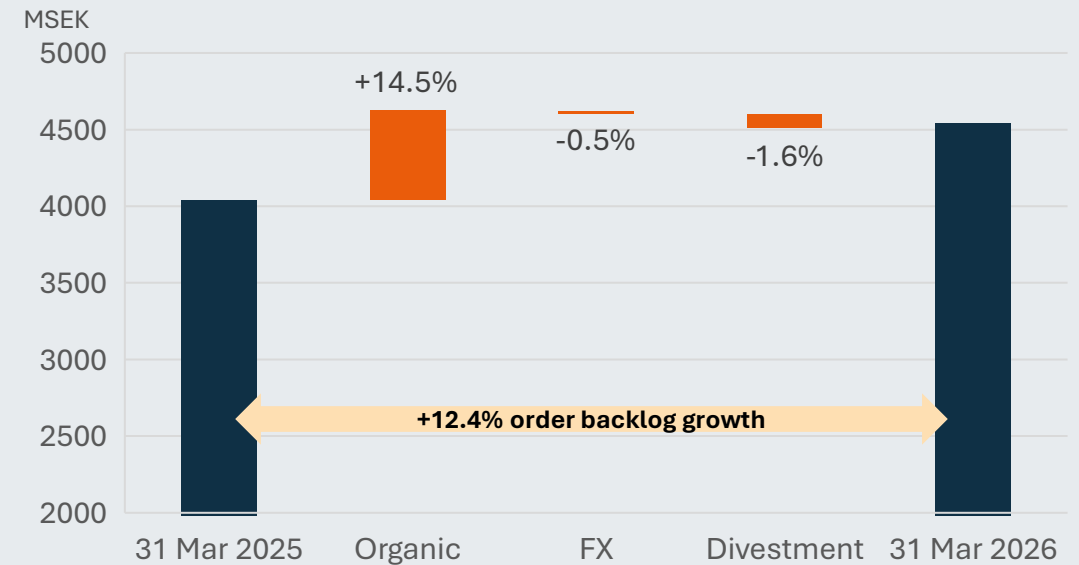
	2026	2025		2026	2025
SEK million	Q1	Q1	Δ	12m	Jan-Dec
Adjusted EBITA	5.1	76.6	-93.3%	376.0	447.7
Adj. EBITA margin	0.5%	6.5%		7.1%	8.2%



ORDER BACKLOG

FIRST QUARTER 2026

- SEK 4.5bn (4.0) order backlog (all time high), 12,4% growth y-o-y
- Organic order backlog increased by 14.5% y-o-y
- Total Solutions order backlog 1 843.6 MSEK (2 048.8)
- Specialist Solutions order backlog amounts to 1 232.4 MSEK (1 178.5)
- Clear Line order backlog amounts to 1 464.3 MSEK (812.5)

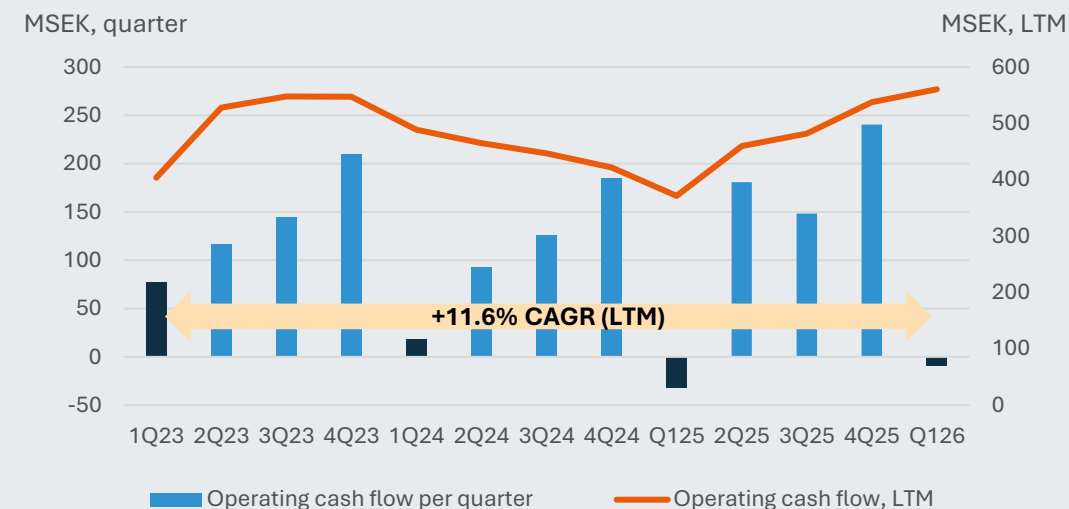


CASH FLOW

FIRST QUARTER 2026

- Business ramping up, following the seasonal pattern
- Working capital improvements continues

	2026	2025		2026 Q1	2025
SEK million	Q1	Q1	Δ	12m	12m
Operating cash flow	-8.8	-31.7	-72.2%	560.8	537.8
Δ Working capital	-9.8	-126.8		218.1	101.1
Cash conversion	-33.4%	-29.1%		121.8%	99.9%



CLEAR LINE & BSR

FIRST QUARTER 2026

- BSR Gateway 2 – processing times currently ~36 weeks on average vs. statutory 8 weeks
- BSR April 8th action plan targets <12 weeks average decision time by Dec 2026
- No projects have been cancelled and underlying demand is strong – Clear Line is well positioned as processing times normalise



CONCLUDING REMARKS

Q1 2026 – A COLD START WITH A STRONG ORDER BACKLOG

- Cold Q1 across the Nordics and continued regulatory delays in the UK
- Order backlog increased of 14.5% organically, reaching SEK 4.5 bn
- Successfully completed rights issue, lowering leverage
- Continued focus on profitability improvements

Q&A

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